

# Stockbrokers Botswana Ltd.

Member of the Botswana Stock Exchange

PANGAEA

Indices	3-Aug-18	27-Jul-18	Wkly %	YTD %
DCI	8314.38	8328.45	-0.17	-6.16
FCI	1570.00	1570.00	0.00	-0.31

		Week endir	no•		3-Aug-18			12.1	nonths rollin	σ				
12 mon	th range	Buy	Sell	Last	Sales	Vol	Net Div	DY	P/BV	PE	Mkt Cap	PAT	Iss'd Shares	
High	Low	t	t	t	t		t	%	X	X	Pm	Pm		
	DOMESTIC													
610	Commercial Banks	540	550	550	550	20,000	20.4		2.4	10.0	4.704	420.1	052 161 252	
612	552 BARCLAYS 219 FNBB	548	552	552	552	28,000	30.4	5.5	2.4	10.9	4,704	432.1	852,161,252 2,543,700,000	
273 620	415 STANCHART	220 410	225 411	223 415	223 415	126,158 1,000	10.2 0.0	4.6 0.0	1.9 1.6	10.7 0.0	5,672 1,238	529.1 -189.3	298,350,611	
020	Financial Services	410	411	413	413	1,000	0.0	0.0	1.0	0.0	1,236	-109.3	290,330,011	
1,885	1,748 BIHL	1,731	1,748	1,748	1,748	4,088	145.2	8.3	1.7	14.1	4,936	349.3	282,370,652	
213	183 LETSHEGO*	181	183	183	183	1,382,668	20.0	10.9	0.9	5.8	3,924	681.2	2,144,045,175	
	Tourism/Hospitality					, , , , , , , ,					- ,-		, , , , , , ,	
1,008	835 CHOBE	1,008	1,025	1,008	1004 - 1008	3,550	46.3	4.6	3.1	12.7	902	71.1	89,439,642	
585	525 WIL	585		585		0	15.3	2.6	2.3	15.9	1,390	87.3	237,528,276	
131	110 CRESTA	125	-	125	125	25,237	13.0	10.4	1.3	8.8	231	26.2	184,634,944	
	Energy													
1,060	991 ENGEN	1,038	1,047	1,047	1,047	13,839	80.2	7.7	3.1	11.3	1,672	147.5	159,722,220	
	Mining													
105	85 MINERGY	-	•	85	85	21,747	-	-	5.1	0.0	345	-27.0	405,973,065	
400	Consumer Services	262	270	270		0	22.2	60	2.0	0.5	206	21.2	90,000,000	
400	370 G4S BOTSWANA*  Retail & Wholesale	363	370	370	-	0	22.3	6.0	2.9	9.5	296	31.2	80,000,000	
256	219 CHOPPIES	170	231	231		0	2.0	0.9	1.9	34.7	3,011	86.7	1,303,628,341	
60	53 FURNMART*	54	60	54		0	5.3	9.7	0.4	3.2	327	103.4	606,446,080	
1,116	880 SEFALANA	885	902	893	893 - 896	648,711	30.5	3.4	1.3	12.6	2,239	177.7	250,726,709	
2,710	Property	- 000			5,5 0,0	3.0,721	2310	2	- 1.0		2,207			
233	178 LETLOLE	176	177	178		0	12.2	6.8	0.7	5.9	498	84.9	280,000,000	
322	315 NAP	320	325	321	321	4,632	22.1	6.9	1.3	18.6	1,940	104.1	604,397,124	
316	312 PRIMETIME	309	312	312	312	23,832	15.6	5.0	1.1	25.1	763	30.4	244,650,684	
275	220 RDCP	220	225	225	225	1,338	8.8	3.9	0.8	7.0	782	111.0	347,547,222	
330	309 TURNSTAR	308	309	309	309	1,575	16.3	5.3	1.1	24.2	1,768	73.2	572,153,603	
250	245 <b>FPC</b>	225	250	250	•	0	11.0	4.4	1.2	12.8	998	78.1	399,384,638	
	ICT							10.0						
185	100 BTCL	113	•	115	115 - 118	1,010,967	12.4	10.8	0.6	5.6	1,208	217.4	1,050,000,000	
20	Investment Holding 12 OLYMPIA	-	-	12		0	0.0	0.0	0.1	0.0	3	-1.0	28,600,000	
20	Beverages	-	•	12	-	0	0.0	0.0	0.1	0.0	3	-1.0	28,000,000	
2,000	1,940 Sechaba**	1,900	1,940	1,940		0	55.5	2.9	4.6	23.1	2,580	111.6	133,014,875	
_,	Venture Capital	2,000	2,7	-,,		•		=-/			_,		,,	
105	104 AFINITAS	-	-	105		0	-	3	3.0	0.0	225	-13.9	213,946,250	
Domestic	sector totals and weighted average	ges				3,297,342		5.6	1.7	14.0	41,653	3,302.5	13,312,421,363	
Domestic	FOREIGN	500				0,257,012				2110	11,000	C,COZIC	10,012,121,000	
	Main board													
	Financial Services													
-	- INVESTEC	-	-	5,315	-	0	299.6	5.6	0.2	2.1	16,515	7,849.6	310,722,744	
	FMCG													
376	345 CASALES	-	375	375		0	3.9	1.0	1.8	12.7	1,682	132.1	448,520,150	
	Mining													
-	- ANGLO	21,724	22,649	21,800	•	0	978.7	4.5	1.0	7.3	306,391	42,106	1,405,465,332	
117	115 SHUMBA**	-	-	115	-	0	0.0	0.0	3.5	0.0	317	-1.8	275,452,343	
-	- TLOU	-	-	156	•	0		0.0	1.1	0.0	510	-28.2	327,196,693	
20	Venture capital			20		0	0.0	0.0	0.0	0.0	200	21.1	020 542 720	
39 23	35 A-CAP RESOURCES 18 BOD	12	20	39 20		0	0.0	0.0	0.9 0.8	0.0	366 92	-21.1 -3.8	938,542,730 459,047,208	
2,286	1,550 LUCARA	1,580	1,699	1,580		0	69.2	4.4	3.0	9.3	6,263	675.3	396,376,054	
2,280	5 RAVEN	-	-	5		0	07.2	7.7	5.0	7.5	43	313.3	850,375,705	
	ector Totals					0		4.4	1.0	0.0	332,179	50,707.9	5,411,698,959	
	ETF													
4166	3424 CORESHARES	3,644	3,678	3618	3,618	118	279.6	7.7					726,860	
-	- NEW FUNDS	-	-	-		0	56.2						100,000	
12885	11690 NEW GOLD	11,770	11,870	11,690	-	0							2,950,000	
9775	8600 NEWPLAT	8,300	8,440	8,790		0							2,600,000	
ETF Total		THED AMEDIC	TOC			118		47	0.0	0.0	282 023	54.010.4	10 720 407 102	
* Adjusted	IPANIES TOTALS AND WEIGH	LLED AVEKAG	Eð			3,297,460		4.6	0.0	0.0	373,832	54,010.4	18,730,497,182	
-	tor split Deen annualized													
	UNLISTED													
-	- KYS	75	100	99		-	4.6	4.6	1.2	8.2	44	5.4	44,547,151	

0.0

0.0

7.04

0.0

68,750,000

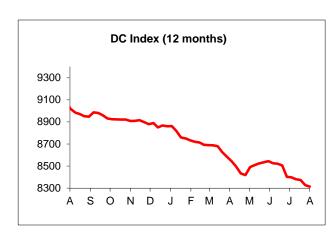
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### **Kev Rates**

220 / 210000		
InterestRates	3-Aug	27-Jul
Inflation	June	3.10%
	May	3.30%
Bank Rate	5.00%	5.00%
Prime Rate	6.50%	6.50%
14dayBoBC**	1.50%	1.50%
91dayBoBC**	1.47%	1.46%

<b>FXrates</b>	3-Aug	27-Jul	change
US\$	0.0964	0.0974	-1.03%
£ Stg	0.0741	0.0744	-0.40%
Rand	1.3013	1.2896	0.91%
Euro	0.0832	0.0837	-0.60%
Yen	10.7600	10.8300	-0.65%
CNH	0.6643	0.6647	-0.06%
AUD	0.1308	0.1319	-0.85%
SDR	0.0690	0.0695	-0.72%

<sup>\*\*</sup> These rates are the weighted average stop out yield at the lastest BoB auction



# **MARKET COMMENTARY**

The **DCI** shed 0.17% to close the week at 8314.38 points while the **FCI** was flat at 1570.00 points. **BTCL** and **Stanchart** were the biggest losers for the week, losing 4 thebe and 5 thebe to close at 115 thebe and 415 thebe respectively, a new 12 month low for **Stanchart**.

Turnover for the week amounted to BWP10,341,564 off of 3,297,460 shares.

### **CHANGES FOR THE WEEK**

COUNTER	DDICE (THERE)		CHANCE (4)	CHANCE (0/ )
COUNTER	PRICE (THEBE)		CHANGE (t)	CHANGE (%)
	27-Jul-18	3-Aug-18	-	
Coreshares	3550	3618	68	1.92%
Chobe	1004	1008	4	0.40%
Sefalana	891	893	2	0.22%
Engen	1048	1047	-1	-0.10%
Letshego	184	183	-1	-0.54%
Stanchart	420	415	-5	-1.19%
BTCL	119	115	-4	-3.36%

#### **DIVIDEND ANNOUNCEMENTS**

Company	Date declared	Period	Dividend- gross (thebe)	Interest gross (thebe)	LDR	Payable
BTCL	27.06.2018	Final	9.70		20.07.2018	31.08.2018
LETLOLE	21.06.2018	Final	0.05	7.05	13.07.2018	24.08.2018
FPC	19.06.2018	Final	0.11	12.16	24.08.2018	28.09.2018
NAP	25.07.2018	Final	1.07	11.21	17.08.2018	31.08.2018
PRIMETIME	27.07.2018	Interim		8.40	17.08.2018	31.08.2018
SEFALANA	26.07.2018	Final	23		17.08.2018	31.08.2018

#### **COMPANY MEETINGS**

Company	Meeting	Date and Time	Venue
WILDERNESS	AGM	30.08.2018 @ 0930hrs	Deloitte House, Fairgrounds Office Park, Gaborone, Botswana
СНОВЕ	AGM	08.08.2018 @ 1700hrs	Mondior Summit, Gaborone, Botswana
STANCHART	EGM	28.08.2018 @ 1600hrs	Lansmore Hotel, Masa, CBD, Gaborone, Botswana

### **COMPANY NEWS**

#### Sefalana Audited Group Financial Results for the year ended 30 April 2018

Sefalana has released full year results. Key highlights include a 12% increase in revenue to BWP4.79 billion (2017: BWP4.27 billion). Gross profit declined by 1% to BWP294.5 million (2017: BWP296.8 million). EBITA rose 14% to BWP198.6 million (2017: BWP173.5 million). Investment income was up 234% to BWP50.1 million (2017: BWP14.9 million) on the back of the preference shares investment in the South African consortium. Net profit increased 38% to BWP177.7 million (2017: BWP128.3 million). Basic earnings per share were 70.14 thebe (2017: 53.35 thebe). The balance sheet grew 12% to BWP2.53 billion (2017: BWP2.26 billion). A final gross dividend of 23 thebe per share has been declared.

[Source: Company Financials]

#### **Cresta Cautionary Announcement**

The Board of Cresta Marakanelo Limited ("the Company") has advised shareholders that the consolidated results in respect of the six months ended 30 June 2018, will be lower than the consolidated results reported in respect of the half year ended 30 June 2017. Accordingly, shareholders and investors are advised to exercise caution when trading in the Company's securities until the results are formally published.

[Source: Botswana Stock Exchange X-News]

### Wilderness Shareholder Announcement: Related Party Transaction

Okavango Wilderness Safaris (Proprietary) Limited ('OWS'), a 100% owned subsidiary of Wilderness Holdings Limited ('Wilderness'), has entered into an agreement to sell the entire issued share capital of Great Explorations (Proprietary) Limited ('GE') to Mountbatten Limited ('Mountbatten'), for a consideration of P16 800 000 (the 'Transaction'). GE owns and operates Xigera Camp in the Okavango delta. Xigera Camp has performed below expectations in the preceding five years and requires a substantial capital investment for refurbishment. The Wilderness board has stated that their position is that the capital investment required will not be justified by the corresponding return on such investment. The board further established that Mountbatten is willing to inject the required capital investment into the Camp. It is for this reason, together with a desire to improve Wilderness' balance of 'land' and 'water' camps that the proposed Transaction has been entered into. Mountbatten is a 100% owned subsidiary of Wine Investments Limited ('Wine'). Mountbatten is considered to be a related party in view of the fact that (i) Gavin Tollman is a member of both the board of directors of Wine and the board of directors of Wilderness, and that (ii) until 11 July 2018, Wine owned approximately 33.97% of the share capital of Wilderness. An independent professional expert has considered the terms of the above proposed transaction and provided an opinion to the Wilderness board confirming that the proposed Transaction is fair and reasonable to the shareholders of Wilderness. A copy of the opinion has been furnished to the Botswana Stock Exchange ('BSE') and is available for inspection at Wilderness's registered office. In terms of section 10.6 (a) of the BSE Listings Requirements, shareholders of Wilderness will not be required to vote on the Transaction and this announcement is therefore for information purposes only. Shareholders are however advised that completion of the Transaction is subject to the approval of the Competition Authority of Botswana.

[Source: Botswana Stock Exchange X-News]

### **Letshego Notice to Shareholders**

The Board of Directors (the "Board") of the Company has announced that Chris Low, the Group Managing Director, has decided to step down from his role after five years at the helm, to pursue other opportunities. On behalf of the Board: "We would like to thank Chris for his leadership of, and contribution to, Letshego. During Chris's tenure, Letshego has become one of Botswana's largest multinational providers of simple, appropriate and accessible financial solutions. Gaborone has been at the heart of the Letshego business for 20 years and we see a bright future for our operations here, and across the continent. A Management Transition Team has been established and will be responsible for the management of Letshego while the Board identifies a successor." The Management Transition Team will be led by Colm Patterson, the Group Chief Financial Officer of Letshego. Chris will continue to work with the Company as an advisor during this period, to ensure a smooth transition. Commenting on the announcement, Chris Low said: "I am incredibly proud of the business Letshego is today and the team that has built it. I look forward to watching the Company continue to flourish and to improve the lives of Africans across the continent." A thorough search has been initiated to find a permanent Group Managing Director. An announcement will be made in due course.

[Source: Botswana Stock Exchange X-News]

### **FNBB Trading Statement**

The Board of Directors of FNBB has informed shareholders that the company's profit for the financial year ended 30 June 2018 will be higher than that reported in the previous financial year. Shareholders should note that the financial information on which this trading statement is based has not been reviewed or reported on by the external auditors. The full details will be provided to shareholders at the announcement of the June 2018 financial results, due to be released on 7 September 2018. Accordingly, shareholders are advised to exercise caution when dealing in the company's securities until a full announcement is made.

[Source: Botswana Stock Exchange X-News]

### **RDCP Trading Statement**

Shareholders have been advised that the Company is currently finalising its abridged un-audited financial results for the half-year ended 30 June 2018. The Board of Directors of the Company has brought to the attention of the linked unitholders that the profit before tax for the half year ended 30 June 2018 is expected to be significantly higher than the half year to 30 June 2017. The main reasons for the increase are attributable to the stability of the local portfolio and the investments carried out by the Company in South Africa. The Company will release the abridged un-audited financial results by mid-August 2018. Accordingly, shareholders are advised to exercise caution when dealing in the Company's securities until the abridged unaudited financial results are released.

[Source: Botswana Stock Exchange X-News]

### Wilderness Additional Share Listing – Share Incentive and Share Option Scheme

The Board of Wilderness has announced that the Company has issued 34,546 ordinary shares of no par value for no consideration at the current listed price of BWP 5.85, as at close of business on the 02 August 2018, in terms of the Share Appreciation Rights scheme under the Wilderness Holdings Group 2011 Share Plan that was approved by shareholders on 28 March 2011 ("the Share Plan"). The shares have been issued in order to settle obligations to participants that arose in terms of the Share Plan. The shares will be listed on the Botswana Stock Exchange and the Johannesburg Stock Exchange on or about 3 August 2018. Following the issue of the 34,546 new shares, the Company has 237,528,276 ordinary shares of no par value in issue.

[Source: Botswana Stock Exchange X-News]

# **GAINERS AND LOSERS: YEAR TO DATE**

	PRICE (7	ГНЕВЕ)		
COUNTER	31-Dec-17	3-Aug-18	CHANGE (t)	CHANGE (%)
A-CAP Resources	35	39	4	11.43%
Cresta	113	125	12	10.62%
Chobe	917	1,008	91	9.92%
CA Sales	351	375	24	6.84%
Wilderness	550	585	35	6.36%
Afinitas	105	105	0	0.00%
Tlou	156	156	0	0.00%
Raven	5	5	0	0.00%
NewFunds	4,777	4,777	0	0.00%
FPC	250	250	0	0.00%
NAP	321	321	0	0.00%
Sechaba	1,947	1940	-7	-0.36%
Shumba	116	115	-1	-0.86%
Primetime	315	312	-3	-0.95%
Engen	1060	1047	-13	-1.23%
Furnmart	55	54	-1	-1.82%
New Gold	11,950	11,690	-260	-2.18%
Letshego	188	183	-5	-2.66%
RDCP	235	225	-10	-4.26%
FNBB	233	223	-10	-4.29%
Choppies	242	231	-11	-4.55%
New Plat	9,310	8,790	-520	-5.59%
BIHL	1,854	1,748	-106	-5.72%
Turnstar	329	309	-20	-6.08%
G4S	399	370	-29	-7.27%
Sefalana	975	893	-82	-8.41%
BOD	22	20	-2	-9.09%
Barclays	610	552	-58	-9.51%
Coreshares	4,100	3,618	-482	-11.76%
Lucara	1,900	1,580	-320	-16.84%
Letlole	215	178	-37	-17.21%
AFR	27	22	-5	-18.52%
Minergy	105	85	-20	-19.05%
Stanchart	514	415	-99	-19.26%
BTCL	184	115	-69	-37.50%
Olympia	20	12	-8	-40.00%

Indices	2-Aug-18	26-Jul-18	6 Day %
BBI	182.43	182.28	0.08
GovI	181.92	181.81	0.06
CorpI	183.48	183.27	0.11
BBI Fixed	101.24	101.17	0.07

### **Bond & Money Market**

Listed Bonds	Maturity	Coupon	Buy	Sell	Last	Sales (BWP)	Vol ('000)	Nom Val (Pm)	Interest Due
BBB016	31/Oct/19	8.00%	-	-	105.16	378,585.02	360	156	Apr 30 / Oct31
BBS 004	26/Nov/19	11.10%	-	-	111.35	-	-	75	May 26 / Nov 26
BBS 005	3/Dec/23	11.20%	_	_	129.48	_	_	150	Jun 3 / Dec 3
BBS 006	4/Aug/18		_	_	99.97	_	_	110	Feb 4/Aug 4
BDC 001*	9/Jun/23		_	_	103.34	_	_	82.00	9 Jun/9 Dec
BDCL002*	16/Aug/22		-	-	-	-	-	131.50	16 Feb & 16 Aug
BDC003*	9/Jun/29		-	-	100.85	-	-	142.50	9 Jun/9 Dec
BHC020	10/Dec/20	10.10%	-	-	-	-	-	103	Jun10/ Dec 10
FML025	23/Oct/25	8.20%	-	-	114.85	-	-	150	Apr23/Oct23
FNBB005*	11/Nov/20		-	-	100.03	-	-	126	Feb11/ Mar11/ Aug11/ Nov11
FNBB006*	11/Nov/22		-	-	100.04	-	-	112	Feb12/Mar11/Aug11/Nov1
FNBB007*	1/Dec/26		-	-	-	-	-	161.84	Mar1/Jun1/Sep1/Dec1
FNBB008	1/Dec/26	7.48%	-	-	101.60	-	-	40	Jun1/Dec1
FNBB009	8/Dec/24	5.95%	-	-	-	-	-	126.35	8 Mar/8 Jun/8 Sep/8 Dec
GBL001	31/Dec/21	18.00%	-	-	-	-	-	50	Monthly
GBL002	24/Feb/20	15.00%	-	-	-	-	-	21.8	30 June & 31 Dec
GBL003	31/Dec/20	15.00%	-	-	-	-	-	15	30 June & 31 Dec
GBL004	10/Apr/21	15.00%	-	_	-	_	-	25	30 June & 31 Dec
GBL005	23/M ar/19	11.00%	-	-	-	-	-	5	30 June & 31 Dec
BW005	12/Sep/18	10.00%	1.90%	1.80%	104.23	-	-	2008	Mar 12/ Sep 12
BW007	10/M ar/25	8.00%	4.40%	4.25%	121.75	-	-	1974	Mar 10/ Sep 10
BW008	8/Sep/20	7.75%	3.65%	3.60%	110.37	-	-	2147	Mar 8/Sep 8
BW011	10/Sep/31	7.75%	5.00%	4.90%	129.84	-	-	2103	Mar 10/Sep 10
BW012	13/Jun/40	6.00%	5.25%	5.15%	111.62	-	-	1528	Dec 13/Jun 13
BW013	7/Jun/23	4.50%	3.90%	3.75%	102.94	-	-	405	Jun 7/ Dec 7
DPCF005	2/Jun/19	10.60%	-	-	113.80	-	-	100	June 3 / Dec 3
DPCF006	2/Jun/22	10.75%	-	-	-	-	-	55	June 3 / Dec 4
DPCF007	2/Jun/25	10.90%	-	-	-	-	-	35	June 3 / Dec 5
IFC001*	20/Sep/24	-	-	-	-	-	-	260	20 M ar/20 Jun/20 Sep/20 Dec
INB001*	28/Dec/27	-	-	-	-	-	-	113.38**	28 Dec/28 M ar/28 Jun/28 Sep
LHL06	8/Nov/23	10.50%	-	-	108.72	-	-	200	8 M ay / 8 Nov
LHL07	8/Nov/25	10.50%	-	-		-	-	75	8 M ay / 8 Nov
LHL08	8/Nov/27	11.00%	-	-	110.48	-	-	25	8 M ay / 8 Nov
PTP021*	10/Jun/21		-	-	100.96	16,314,958.24	16,160	56	Jun10/ Dec 10
PTP024	10/Jun/24	8.50%	-	-	103.61	-	-	49	Jun 10/Dec 10
PTP026	29/Nov/26	9.00%	-	-	-	-	-	70	M ay 29/Nov29
SBBL063	15/Oct/19		-	-	103.22	-	-	98	Apr15/Oct15
SBBL064*	18/Jun/20		-	-	99.98	-	-	128	Mar18/Jun18/Sep18/Dec18
SBBL065*	18/Jun/20		-	-	103.59	-	-	153	Jun18/Dec18
SBBL066*	15/Jun/27		-	-	100.02	-	-	140	15 Sep, 15 Dec, 15 Mar & 15 Jun
SBBL067	15/Jun/21	7.80%	-	-	102.23	-	-	60	15 Dec & 15 Jun
S CBB 003	20/Dec/20	10.50%	-	-	114.32	-	-	50	June20 / Dec 20
S CBB 006*	12/M ay/21		-	-	99.99	-	-	70	May 12/Aug12/Nov12/Feb 12
S CBB 007*	27/Jun/22		-	-	0.00	-	-	50	Jun27/Sep 27/Dec27/M ar 27
S CBB 008	27/Jun/22	8.20%	-	-	128.23	-	-	127	Dec 27/Jun 27
WUC002	26/Jun/26	10.60%		-	133.17	<u> </u>		205	Dec 27/Jun 26
Total						16,693,543.26	16,520	13,954	

<sup>\*</sup> Variable Coupon Rate

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<sup>\*\*</sup> *USD*