

## Stockbrokers Botswana Ltd.

Member of the Botswana Stock Exchange

Indices	9-Mar-18	2-Mar-18	Wkly %	YTD %
DCI	8687.50	8689.44	-0.02	-1.95
FCI	1573.86	1573.86	0.00	-0.07

		Week endi	ng:		9-Mar-18			<u>12</u> 1	nonths rollin	g			
12 mont	th range	Buy	Sell	Last	Sales	Vol	Net Div	DY	P/BV	PE	Mkt Cap	PAT	Iss'd Shares
High	Low	t	t	t	t		t	%	X	X	Pm	Pm	
	DOMESTIC												
<i>c</i> 10	Commercial Banks	CO4	COE	CO5	(05	5 902	24.4	1.0	20	12.0	£ 150	272.6	052 161 25
610 280	524 BARCLAYS 224 FNBB	604 224	605 225	605 224	605 224 - 225	5,802	24.4 10.2	4.0	2.8 1.9	13.8 10.9	5,156 5,743	373.6 529.1	852,161,25 2,563,700,00
760	498 STANCHART	495	500	499	498 - 499	59,489 11,000	24.7	4.5 5.0	1.6	0.0	1,489	-40.6	298,350,61
700	Financial Services	473	300	7//	470 - 477	11,000	24.7	5.0	1.0	0.0	1,407	-40.0	270,330,0
1,885	1,785 BIHL	1,740	1,800	1,799	1799 - 1800	16,298	145.2	8.1	1.7	12.8	5,080	395.6	282,370,65
228	187 LETSHEGO*	186	189	189	189	47,147,546	20.0	10.6	0.9	5.4	4,052	745.4	2,144,045,17
	Tourism/Hospitality					., ., .					,		, , , , .
960	799 <b>CHOBE</b>	960	-	960	950 - 960	1,450	46.3	4.8	3.1	11.9	859	71.9	89,439,64
575	520 WIL	-	-	575		0	15.3	2.7	2.2	15.9	1,365	85.9	237,437,3
131	110 CRESTA	110	-	110		0	13.9	12.6	1.2	6.7	203	30.4	184,634,9
	Energy												
1,060	982 ENGEN	1,050	-	1,060	1,060	15,489	76.1	7.2	3.7	14.9	1,693	113.3	159,722,2
	Mining												
105	90 MINERGY	80	95	90		0	-	-	5.4	0.0	365	-27.0	405,973,0
	Consumer Services												
407	390 G4S BOTSWANA*	385	391	393		0	20.3	5.2	3.3	12.0	314	26.2	80,000,00
260	Retail & Wholesale	226	0.47	245	242 245	971 004	2.0	0.0	0.1	42.0	2.104	74.6	1 202 (20 2
260	239 CHOPPIES	226	247	245	242 - 245	871,984	2.0	0.8	2.1	42.8	3,194	74.6	1,303,628,34
65 1,116	53 FURNMART* 913 SEFALANA	54 900	913	54 913	913	0 11,000	3.3 32.4	6.1 3.5	0.5 1.4	5.1 17.3	327 2,289	64.6 131.9	606,446,08 250,726,70
1,110	Property	900	913	913	913	11,000	32.4	3.3	1.4	17.3	2,209	131.9	230,720,70
233	202 LETLOLE	200	206	206	206	103,700	12.1	5.9	0.8	7.8	577	74.1	280,000,00
322	304 NAP	315	318	318	318	29,665	20.5	6.4	1.4	9.6	1,922	199.4	604,397,12
316	313 PRIMETIME	312	315	315	-	0	14.8	4.7	1.1	27.2	771	28.3	244,650,68
275	230 RDCP	225	230	230	230	54	8.4	3.6	0.7	6.3	799	126.6	347,547,22
330	320 TURNSTAR	325	330	330	330	10,540	18.1	5.5	1.2	8.0	1,888	235.6	572,153,60
256	245 <b>FPC</b>	225	250	250		0	12.3	4.9	1.3	15.3	998	65.3	399,384,63
	ICT												
185	122 BTCL	157	160	159	159 - 160	148,580	13.7	8.6	0.9	6.7	1,670	247.5	1,050,000,00
	Investment Holding												
-	- OLYMPIA	18	25	20	-	0	0.0	0.0	0.2	2.7	6	2.1	28,600,00
	Beverages												
2,100	1,942 Sechaba**	-	1,942	1,942	1,942	102	70.3	3.6	4.8	27.2	2,583	95.1	133,014,87
	Venture Capital			407				•	• •			- 3	
105	94 AFINITAS	-	•	105	-	0	-		2.8	0.0	225	-7.0	213,946,25
omestic	sector totals and weighted aver	ages				48,432,699		5.4	1.8	14.3	43,568	3,642.1	13,332,330,44
	FOREIGN												
	Main board												
	Financial Services			40		0	0.0	0.0	262	50.5	2.055	42.2	E 660 0E0 01
-	- BLUE	- 000	-	40	•	0	0.0	0.0	36.3	72.5	3,065	42.3	7,662,879,91
•	- INVESTEC FMCG	8,000	-	5,315	•	U	288.3	5.4	0.3	2.2	16,515	7,550.9	310,722,74
360	345 CA SALES	350	360	360	360	1,720			1.8	12.9	1,512	117.4	419,893,55
300	Mining	330	300	300	300	1,720	-	•	1.0	12.7	1,312	117.4	417,073,3.
	- ANGLO	22,463	22,815	21,800		0	905.5	4.2	1.1	7.9	306,391	38,954	1,405,465,33
117	115 SHUMBA**	115		115		0	0.0	0.0	3.7	0.0	300,391	-1.6	264,604,24
- 117	- TLOU	-		156		0	0.0	0.0	1.1	0.0	510	-27.5	327,196,69
	Venture capital			150		0		0.0	1.1	0.0	310	-21.5	327,170,07
35	35 A-CAP RESOURCES	-		35		0	0.0	0.0	0.7	0.0	305	-20.6	871,884,86
23	18 BOD	12		20		0	0.0	0.0	0.9	0.0	92	-4.1	459,047,20
2,409	1,837 LUCARA	1,500	1,699	1,837		0	69.2	3.8	3.7	11.3	7,029	624.8	382,619,33
5	5 RAVEN	-	-,	5		0					43		850,375,70
oreign S	ector Totals					1,720		4.1	1.4	0.0	335,766	47,235.4	12,954,689,60
	ETF					,					•	•	
4166	3666 CORESHARES	4,073	4,148	4076	4076 - 4102	346	262.2	6.4					726,86
-	- NEW FUNDS	-	-	-		0	58.9						100,00
12885	11875 NEW GOLD	11,900	12,000	11,875	11875 - 11960	472							2,950,00
9775	9110 NEWPLAT	8,900	9,040	9,110	9,110	30,005							2,600,00
TF Total						30,823							
	IPANIES TOTALS AND WEIG	HTED AVERAG	ES			48,465,242		4.2	0.0	0.0	379,334	50,877.5	26,293,396,90
Adjusted	•												
PAT has b	peen annualized												
	THAT TO TODOE												
_	- KYS	75	100	99			4.6	4.6	1.2	8.2	44	5.4	44,547,151
	- K15 - PANGAFA	13	100	135			0.0	0.0	7.04	0.0	93	5.4	68 750 000

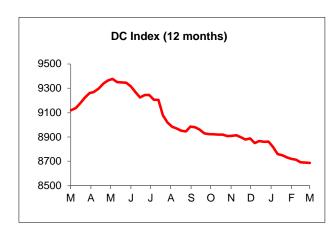
68,750,000

#### **Key Rates**

InterestRates	9-Mar	2-Mar
Inflation	Jan	3.10%
	Dec	3.20%
Bank Rate	5.00%	5.00%
Prime Rate	6.50%	6.50%
14dayBoBC**	1.47%	1.45%
91dayBoBC**	1.42%	1.42%

FXrates	9-Mar	2-Mar	change
US\$	0.1042	0.1043	-0.10%
£ Stg	0.0754	0.0757	-0.40%
Rand	1.2419	1.2389	0.24%
Euro	0.0846	0.0850	-0.47%
Yen	11.1200	11.0300	0.82%
CNH	0.6606	0.6623	-0.26%
AUD	0.1339	0.1343	-0.24%
SDR	0.0719	0.0720	-0.14%

<sup>\*\*</sup> These rates are the weighted average stop out yield at the lastest BoB auction



## **MARKET COMMENTARY**

The **DCI** saw marginal losses of 0.02% to close the week at 8687.50 points. The **FCI** was flat, closing at 1573.86 points. Turnover for the week amounted to **BWP95,432,806** off of **48,465,242** shares traded, with **Letshego** accounting for 93% of turnover.

## **CHANGES FOR THE WEEK**

COUNTER	PRICE (THEBE)		CHANGE (t)	CHANGE (%)
	2-Mar-18	9-Mar-18	-	
Letlole	202	206	4	1.98%
Choppies	242	245	3	1.24%
Chobe	950	960	10	1.05%
Coreshares	4069	4076	7	0.17%
Sechaba	1943	1942	-1	-0.05%
BIHL	1800	1799	-1	-0.06%
New Plat	9150	9110	-40	-0.44%
FNBB	225	224	-1	-0.44%
New Gold	12080	11875	-205	-1.70%
BTCL	163	159	-4	-2.45%

#### **DIVIDEND ANNOUNCEMENTS**

Company	Date declared	Period	Dividend- gross (thebe)	Interest gross (thebe)	LDR	Payable
PRIMETIME	14.02.2018	Final		3.42	09.03.2018	23.03.2018
PRIMETIME	14.02.2018	Interim		5.55	09.03.2018	23.03.2018
RDCP	14.12.2017	Interim	1.604	3.161	13.04.2018	27.04.2018
WIL	03.03.2018	Interim	16.5		23.03.2018	03.04.2018
FNBB	02.02.2018	Interim	5		09.03.2018	30.03.2018
BIHL	21.02.2018	Final	67		06.04.2018	20.04.2018
BIHL	21.02.2018	Special	35		06.04.2018	20.04.2018
LETSHEGO	28.02.2018	Final	9		29.03.2018	13.04.2018
LETSHEGO	28.02.2018	Special	4.1		29.03.2018	13.04.2018

#### **COMPANY NEWS**

### Letshego Full Year 2017 Reviewed Financial Results

Letshego has released full year results. Key highlights include an 11% increase in net interest income to BWP1.8 billion (2016: BWP1.6 billion). Operating income rose 11% to BWP2.1 billion (2016: BWP1.8 billion). Impairments were up 31% to BWP237.1 million (2016: BWP180.6 million). Profit before tax was 6% higher to BWP1 billion (2016: BWP947.6 million). A lower effective tax rate of 25.7% (2016: 29.3%) translated to an 11% increase in profit after tax to BWP745.4 million (2016: BWP669.7 million). Fully diluted earnings per share were 34.1 thebe (2016: 30.3 thebe). The balance sheet grew 15% to BWP9 billion (2016: BWP7.9 billion). Advances to customers rose 16% to BWP7.8 billion (2016: BWP6.7 billion). Borrowings increased 17% to BWP3.98 billion (2016: BWP3.39 billion). Customer deposits rose 112% to BWP228.4 million (2016: BWP107.7 million). Shareholders' equity increased 11% to BWP4.5 billion (2016: BWP4 billion). A final gross dividend of 9 thebe per share, and a special gross dividend of 4.1 thebe per share have been declared.

[Source: Company Financials]

#### Minergy Unaudited Interim Consolidated Results for the six months ended 31 December 2017

Minergy has released interim results. There are no comparative figures. Amongst the highlights is an operating loss of BWP8.4 million. Finance income was BWP1.1 million. Total loss for the year amounted to BWP7.4 million. Loss per share was 1.97 thebe. The balance sheet was worth BWP68.7 million.

[Source: Company Financials]

# **GAINERS AND LOSERS: YEAR TO DATE**

	PRICE (	ГНЕВЕ)		
COUNTER	31-Dec-17	9-Mar-18	CHANGE (t)	CHANGE (%)
Chobe	917	960	43	4.69%
Wilderness	550	575	25	4.55%
CA Sales	351	360	9	2.56%
Choppies	242	245	3	1.24%
Letshego	188	189	1	0.53%
Turnstar	329	330	1	0.30%
Afinitas	105	105	0	0.00%
Engen	1060	1060	0	0.00%
Primetime	315	315	0	0.00%
Tlou	156	156	0	0.00%
A-CAP Resources	35	35	0	0.00%
Raven	5	5	0	0.00%
NewFunds	4,777	4,777	0	0.00%
FPC	250	250	0	0.00%
Sechaba	1,947	1942	-5	-0.26%
Coreshares	4,100	4,076	-24	-0.59%
New Gold	11,950	11,875	-75	-0.63%
Barclays	610	605	-5	-0.82%
Shumba	116	115	-1	-0.86%
NAP	321	318	-3	-0.93%
G4S	399	393	-6	-1.50%
Furnmart	55	54	-1	-1.82%
RDCP	235	230	-5	-2.13%
New Plat	9,310	9,110	-200	-2.15%
Cresta	113	110	-3	-2.65%
Stanchart	514	499	-15	-2.92%
BIHL	1,854	1,799	-55	-2.97%
Lucara	1,900	1,837	-63	-3.32%
FNBB	233	224	-9	-3.86%
Letlole	215	206	-9	-4.19%
Sefalana	975	913	-62	-6.36%
BOD	22	20	-2	-9.09%
BTCL	184	159	-25	-13.59%
Minergy	105	90	-15	-14.29%
AFR	27	22	-5	-18.52%

Indices	8-Mar-18	1-Mar-18	6 Day %
BBI	179.50	179.39	0.06
GovI	179.66	179.53	0.07
CorpI	179.32	179.22	0.06

#### **Bond & Money Market**

								Nom Val	
Listed Bonds	Maturity	Coupon	Buy	Sell	Last	Sales (BWP)	Vol ('000)	(Pm)	Interest Due
BBB016	31/Oct/19	8.00%	-	-	103.26	-	-	156	Apr 30 / Oct31
BBS 004	26/Nov/19	11.10%	-	-	111.35	-	-	75	May 26 / Nov 26
BBS 005	3/Dec/23	11.20%	-	_	129.48	-	_	150	Jun 3 / Dec 3
BBS 006	4/Aug/18		-	_	99.97	-	_	110	Feb 4/Aug 4
BDC 001*	9/Jun/23		-	_	103.34	-	_	225.26	9 Jun/9 Dec
BDCL002*	16/Aug/22		=	-		-	=	131.50	16 Feb & 16 Aug
BHC020	10/Dec/20	10.10%	-	_	-	-	-	103	Jun10/ Dec 10
BVI 001	7/M ay/18	11.23%	=	-	101.97	-	=	70	May7/Nov7
FML025	23/Oct/25	8.20%	-	_	114.85	-	-	150	Apr23/Oct23
FNBB005*	11/Nov/20		=	-	100.03	-	=	126	Feb11/Mar11/Aug11/Nov1
FNBB006*	11/Nov/22		-	_	100.04	-	-	112	Feb12/Mar11/Aug11/Nov1
FNBB007*	1/Dec/26		-	_	-	-	-	161.84	Mar1/Jun1/Sep1/Dec1
FNBB008	1/Dec/26	7.48%	=	-	101.60	-	=	40	Jun1/Dec1
FNBB009	8/Dec/24	5.95%	-	_	-	-	-	126.35	8 M ar/8 Jun/8 Sep/8 Dec
GBL001	31/Dec/21	18.00%	-	_	-	-	-	50	Monthly
GBL002	24/Feb/20	15.00%	=	-	-	-	=	21.8	30 June & 31 Dec
BW005	12/Sep/18	10.00%	1.90%	1.80%	108.93	-	-	2008	Mar 12/ Sep 12
BW007	10/M ar/25	8.00%	4.35%	4.25%	126.00	=	_	1974	Mar 10/ Sep 10
BW008	8/Sep/20	7.75%	3.60%	3.60%	113.53	-	-	2147	Mar 8/Sep 8
BW011	10/Sep/31	7.75%	5.00%	4.90%	129.84	-	-	1903	Mar 10/Sep 10
BW012	13/Jun/40	6.00%	5.25%	5.15%	111.62	-	-	1328	Dec 13/Jun 13
BW013	7/Jun/23	4.50%	3.90%	3.75%	102.94	-	-	250	Jun 7/ Dec 7
DPCF005	2/Jun/19	10.60%	-	_	113.80	-	-	100	June 3 / Dec 3
DPCF006	2/Jun/22	10.75%	-	_	-	-	-	55	June 3 / Dec 4
DPCF007	2/Jun/25	10.90%	-	-	-	-	-	35	June 3 / Dec 5
IFC001*	20/Sep/24	-	-	_	-	-	-	260	20 M ar/20 Jun/20 Sep/20 De
INB001*	28/Dec/27	-	-	_	-	-	-	113.38**	28 Dec/28 M ar/28 Jun/28 Sep
LHL06	8/Nov/23	10.50%	-	-	108.72	-	-	200	8 May / 8 Nov
LHL07	8/Nov/25	10.50%	-	_		-	-	75	8 May / 8 Nov
LHL08	8/Nov/27	11.00%	-	_	113.97	-	-	25	8 May / 8 Nov
PTP021*	10/Jun/21		-	_	100.63	-	-	56	Jun10/ Dec 10
PTP024	10/Jun/24	8.50%	-	_	100.72	-	-	49	Jun 10/Dec 10
PTP026	29/Nov/26	9.00%	-	_	-	-	-	70	May 29/Nov 29
SBBL063	15/Oct/19		-	_	103.22	-	-	98	Apr15/Oct15
SBBL064*	18/Jun/20		-	_	0.00	-	-	128	Mar18/Jun18/Sep18/Dec18
SBBL065*	18/Jun/20		-	-	103.59	-	-	153	Jun18/Dec18
SBBL066*	15/Jun/27		-	_	100.02	-	-	140	15 Sep, 15 Dec, 15 Mar & 15 J
SBBL067	15/Jun/21	7.80%	-	-	102.23	-	-	60	15 Dec & 15 Jun
S CBB 003	20/Dec/20	10.50%	-	-	114.32	-	-	50	June20 / Dec 20
SCBB 006*	12/M ay/21		-	-	99.99	-	-	70	May 12/Aug12/Nov12/Feb 12
S CBB 007*	27/Jun/22		-	-	0.00	-	-	50	Jun27/Sep27/Dec27/M ar27
S CBB 008	27/Jun/22	8.20%	-	_	128.23	-	-	127	Dec 27/Jun 27
WUC001	26/Jun/18	10.65%	-	-	103.00	-	-	195	Dec 27/Jun 26
WUC002	26/Jun/26	10.60%	-	-	133.17	-	-	205	Dec 27/Jun 26
Total						0.00	0	13,620	

<sup>\*</sup> Variable Coupon Rate

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<sup>\*\*</sup> *USD*