



# Stockbrokers Botswana Ltd.

Member of the Botswana Stock Exchange

Indices	21-Sep-18	14-Sep-18	Wkly %	YTD %
DCI	8135.58	8125.26	0.13	-8.18
FCI	1570.97	1570.97	0.00	-0.25

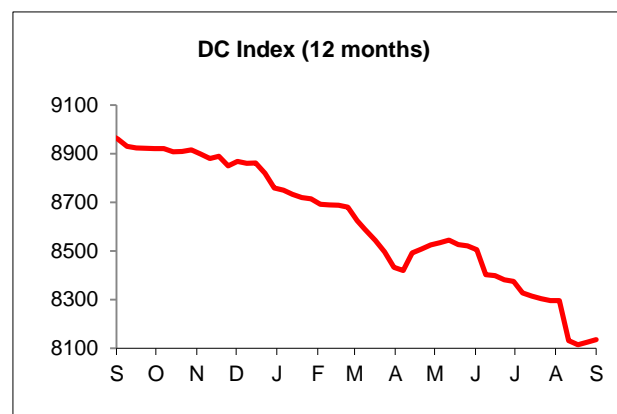
12 month range		Week ending:				21-Sep-18								12 months rolling			
High	Low	Buy	Sell	Last	Sales	Vol	Net Div	DY	P/BV	PE	Mkt Cap	PAT	Iss'd Shares				
t	t	t	t	t	t	t	t	%	x	x	Pm	Pm					
<b>DOMESTIC</b>																	
<i>Commercial Banks</i>																	
612	540	BARCLAYS	535	545	540	540	2,548	28.2	5.2	2.5	4,602	441.2	852,161,252				
235	219	FNBB	229	231	229	228 - 229	2,934	13.0	5.7	1.9	5,825	648.1	2,543,700,000				
560	400	STANCHART	395	399	400	-	0	0.0	0.0	1.6	1,193	-109.2	298,350,611				
<i>Financial Services</i>																	
1,855	1,746	BIHL	1,750	1,767	1,750	1748 - 1750	3,399	149.9	8.6	1.7	4,941	369.1	282,370,652				
201	183	LETSHEGO*	182	184	184	184	1,237,387	20.2	11.0	0.9	3,945	716.7	2,144,045,175				
<i>Tourism/Hospitality</i>																	
1,028	901	CHOBE	1,029	-	1,028	-	0	46.3	4.5	3.1	919	71.1	89,439,642				
611	525	WIL	611	615	611	611	4,083	15.3	2.5	2.5	1,452	87.3	237,562,016				
131	110	CRESTA	126	130	130	129 - 130	5,671	7.4	5.7	1.4	240	22.3	184,634,944				
<i>Energy</i>																	
1,060	1,040	ENGEN	1,035	1,040	1,040	-	0	80.2	7.7	3.1	1,661	147.5	159,722,220				
<i>Mining</i>																	
105	85	MINERGY	100	105	100	100	19,519	-	-	4.5	406	-9.8	405,973,065				
<i>Consumer Services</i>																	
400	364	G4S BOTSWANA*	-	363	364	-	0	22.3	6.1	2.9	291	31.2	80,000,000				
<i>Retail &amp; Wholesale</i>																	
256	169	CHOPPIES	150	169	169	169 - 170	13,004	2.0	1.2	1.4	2,203	86.7	1,303,628,341				
55	53	FURNMART*	54	-	54	-	0	5.3	9.7	0.4	327	103.4	606,446,080				
1,115	880	SEFALANA	-	891	891	891	83,966	30.5	3.4	1.3	2,234	177.7	250,726,709				
<i>Property</i>																	
233	164	LETLOLE	165	168	165	164 - 165	888,148	12.2	7.4	0.6	462	78.9	280,000,000				
324	315	NAP	323	324	324	324	25,542	22.1	6.8	1.4	1,958	104.1	604,397,124				
316	311	PRIMETIME	309	312	311	311	31,000	15.6	5.0	1.1	761	30.4	244,650,684				
274	220	RDCP	222	224	225	225	39,000	11.3	5.0	0.7	782	118.0	347,547,222				
330	305	TURNSTAR	305	306	305	305	96,073	16.3	5.3	1.1	1,745	73.2	572,153,603				
250	245	FPC	-	250	250	-	0	11.0	4.4	1.2	998	78.1	399,384,638				
<i>ICT</i>																	
185	94	BTCL	96	130	96	94 - 96	335,868	12.4	12.9	0.5	1,008	217.4	1,050,000,000				
<i>Investment Holding</i>																	
20	12	OLYMPIA	12	15	12	-	0	0.0	0.0	0.1	3	-1.0	28,600,000				
<i>Beverages</i>																	
2,000	1,938	Sechaba**	-	1,940	1,939	1938 - 1939	208,341	50.0	2.6	4.6	2,579	104.2	133,014,875				
<i>Venture Capital</i>																	
105	104	AFINITAS	-	-	105	-	0	-	-	3.1	225	-14.7	213,946,250				
<b>Domestic sector totals and weighted averages</b>							<b>2,996,483</b>		<b>5.8</b>	<b>1.7</b>	<b>12.8</b>	<b>40,762</b>	<b>3,571.9</b>	<b>13,312,455,103</b>			
<b>FOREIGN</b>																	
<i>Main board</i>																	
<i>Financial Services</i>																	
-	-	INVESTEC	-	-	5,315	-	0	312.7	5.9	0.2	16,950	8,192.3	318,904,709				
<i>FMCG</i>																	
376	345	CA SALES	-	-	375	-	0	3.8	1.0	1.9	1,682	135.8	448,520,150				
<i>Mining</i>																	
-	-	ANGLO	23,514	24,456	21,800	-	0	1,002.7	4.6	1.0	306,391	43,135	1,405,465,332				
117	115	SHUMBA**	-	115	115	-	0	0.0	0.0	3.4	317	-1.8	275,452,343				
-	-	TLOU	-	-	156	-	0	0.0	0.0	1.1	510	-28.7	327,196,693				
<i>Venture capital</i>																	
39	35	A-CAP RESOURCES	39	-	39	-	0	0.0	0.0	0.9	366	-21.5	938,542,730				
23	16	BOD	16	-	16	16	764			0.6	73	-3.9	459,047,208				
2,035	1,550	LUCARA	1,706	1,739	1,642	-	0	72.6	4.4	3.1	6,511	691.8	396,509,387				
5	5	RAVEN	-	-	5	-	0				43		850,375,705				
<b>Foreign Sector Totals</b>							<b>764</b>		<b>4.5</b>	<b>0.9</b>	<b>6.9</b>	<b>332,843</b>	<b>52,098.9</b>	<b>5,420,014,257</b>			
<b>ETF</b>																	
-	-	NEW FUNDS	4,875	4,999	-	-	0	54.2					100,000				
12885	11690	NEW GOLD	11,980	12,200	12,200	12,200	16						2,950,000				
9752	8600	NEWPLAT	8,550	8,780	-	-	0						2,600,000				
<b>ETF Totals</b>							<b>16</b>										
<b>Seralla OTC Board</b>																	
112	110	BBS	112	-	112	110 - 112	88,525	5.7	5.0	0.5	545	49.9	487,014,002				
<b>ALL COMPANIES TOTALS AND WEIGHTED AVERAGES</b>							<b>3,085,788</b>		<b>4.7</b>	<b>1.0</b>	<b>7.5</b>	<b>374,151</b>	<b>55,720.8</b>	<b>19,225,133,362</b>			
* Adjusted for split																	
**PAT has been annualized																	
<b>UNLISTED</b>																	
-	-	KYS	75	100	99	-	10,200	9.3	9.3	1.2	44	5.4	44,547,151				
-	-	PANGAEA	-	-	135	-	-	0.0	0.0	7.04	93	-3.2	68,750,000				

## Key Rates

Interest Rates	21-Sep	14-Sep
Inflation	Aug	3.00%
	July	3.10%
Bank Rate	5.00%	5.00%
Prime Rate	6.50%	6.50%
14dayBoBC**	1.52%	1.50%
91dayBoBC**	1.52%	1.52%

FX Rates	21-Sep	14-Sep	change
US\$	0.0941	0.0927	1.51%
£ Stg	0.0710	0.0707	0.42%
Rand	1.3496	1.3697	-1.47%
Euro	0.0799	0.0793	0.76%
Yen	10.6200	10.3800	2.31%
CNH	0.6432	0.6355	1.21%
AUD	0.1284	0.1288	-0.35%
SDR	0.0669	0.0661	1.21%

\*\* These rates are the weighted average stop out yield at the latest BoB auction



## MARKET COMMENTARY

The **DCI** gained 0.13% to close the week at 8135.58 points while the **FCI** was flat, closing at 1570.97 points. **Minergy** led the gainers for the 2<sup>nd</sup> week in a row, ticking up by 5 thebe to close at its IPO price of 100 thebe. **BTCL** rebounded, gaining 2 thebe to close at 96 thebe.

Turnover for the week amounted to **BWP9,660,683** as **3,085,788** shares exchanged hands.

## CHANGES FOR THE WEEK

COUNTER	PRICE (THEBE)		CHANGE (t)	CHANGE (%)
	14-Sep-18	21-Sep-18		
Minergy	95	100	5	5.26%
BTCL	94	96	2	2.13%
BBS	110	112	2	1.82%
FNBB	228	229	1	0.44%
Wilderness	610	611	1	0.16%
BIHL	1748	1750	2	0.11%
Sefalana	892	891	-1	-0.11%
Primetime	312	311	-1	-0.32%
Turnstar	306	305	-1	-0.33%
Choppies	170	169	-1	-0.59%
New Gold	12275	12200	-75	-0.61%

## **DIVIDEND ANNOUNCEMENTS**

Company	Date declared	Period	Dividend- gross (thebe)	Interest gross (thebe)	LDR	Payable
SECHABA	24.08.2018	Interim	22		14.09.2018	19.09.2018
FPC	19.06.2018	Final	0.11	12.16	24.08.2018	28.09.2018
LETSHEGO	29.08.2018	Interim	8.7		21.09.2018	28.09.2018
BIHL	15.08.2018	Interim	60		28.09.2018	12.10.2018
BARCLAYS	05.09.2018	Interim	9.38		05.10.2018	26.10.2018
RDCP	15.08.2018	Interim	0.124	6.206	14.09.2018	26.10.2018
FNBB	14.08.2018	Final	9		05.10.2018	26.10.2018

## **COMPANY MEETINGS**

Company	Meeting	Date and Time	Venue
SECHABA	EGM	27.09.2018 @ 1600hrs	Coca-Cola Building, Broadhurst Industrial Site, Gaborone, Botswana
BTCL	AGM	27.09.2018 @ 0900hrs	Boipuso Hall, Fairgrounds, Gaborone, Botswana
BBS	AGM	28.09.2018 @ 1000hrs	Avani Hotel & Conference Centre, Gaborone, Botswana

## **ECONOMIC NEWS**

**Inflation decreases to 3.0% in Aug** – Headline inflation decreased to 3 percent from 3.1 percent in July. According to the latest data from Statistics Botswana, inflation decreased for: food and non-alcoholic beverages (from -1.1 to -1.3 percent); clothing and footwear (from 2 to 1.7 percent); furnishing, household equipment and routine maintenance (from 2 to 1.9 percent); transport (from 7.7 to 7.5 percent); communication (from -8.2 to -8.3 percent); recreation and culture (from 2 to 1.9 percent); and restaurants and hotels (from 3.6 to 3.5 percent). However, this was partly offset by inflation increasing with respect to: alcoholic beverages and tobacco (from 0.8 to 0.9 percent) and housing, water, electricity, gas and other fuels (from 3.5 to 3.6 percent). Inflation remained unchanged for: health (0.8 percent); education (5.4 percent); and miscellaneous goods and services (7.6 percent). The trimmed mean measure of core inflation and inflation excluding administered prices fell from 3.1 to 3 percent and 1.7 to 1.6 percent, respectively.

*[Source: Bank of Botswana]*

## **COMPANY NEWS**

### **Minergy Condensed Group Audited Final Results for the year ended 30 June 2018**

Minergy has released its full year results. Operating expenses declined 9.1% to BWP18.1 million (2017: BWP19.9 million). Net loss for the period fell 49.8% to BWP9.8 million (2017: BWP19.6 million). The loss per share was 2.53 thebe (2017: 6.76 thebe). The balance sheet grew 22% to BWP92.1 million (2017: BWP75.5 million).

*[Source: Company Financials]*

### **Letlole Audited Financials for the year ended 30 June 2018**

Letlole has released its year end results. Key highlights include a 10.3% increase in contractual revenue to BWP80.9 million (2017: BWP73.3 million). Operating profit rose 4.4% to BWP63.8 million (2017: BWP61.1 million). Net profit was up 6.4% to BWP78.9 million (2017: BWP74.1 million). Earnings per linked unit were 31.12 thebe (2017: 29.41 thebe). The balance sheet grew 25.7% to BWP1.01 billion (2017: BWP807.3 million).

*[Source: Company Financials]*

### **Afinitas Interim Unaudited Financial Statements for the period ended 30 June 2018**

Afinitas interim results have been released. Amongst the highlights are a 65.5% increase in revenue to USD683,268 (H1 2017: USD412,953). Other operating expenses rose 34.9% to USD1.2 million (H1 2017: USD908,303). The net loss for the period was 15.2% higher to USD507,497 (H1 2017: USD440,655). The balance sheet contracted 17.3% to USD6.8 million (H1 2017: USD8.3 million).

*[Source: Company Financials]*

### **Furnmart Cautionary Announcement**

Shareholders have been advised that the Board of the Company is considering a transaction, which if proceeded with and implemented, may have an impact on the price of shares in the Company. Shareholders are advised to consult their professional advisors and to exercise caution when dealing with shares in the Company.

*[Source: Botswana Stock Exchange X-News]*

### **Letlole Further Cautionary Announcement**

Further to the cautionary announcement that was published on the 29 August 2018, Unitholders are advised that Letlole La Rona Limited is still in negotiations regarding a transaction, which, if successfully concluded, may have a material effect on the price of the company's securities. This potential transaction is distinct and separate from the concurrent one alluded to in the cautionary announcement of 19 June 2018. Accordingly, unitholders are advised to exercise caution when dealing in the company's securities until a full announcement is made.

*[Source: Botswana Stock Exchange X-News]*

## GAINERS AND LOSERS: YEAR TO DATE

COUNTER	PRICE (THEBE)		CHANGE (t)	CHANGE (%)
	31-Dec-17	21-Sep-18		
<b>Cresta</b>	113	130	17	15.04%
<b>Chobe</b>	917	1,028	111	12.10%
<b>BBS</b>	100	112	12	12.00%
<b>A-CAP Resources</b>	35	39	4	11.43%
<b>Wilderness</b>	550	611	61	11.09%
<b>CA Sales</b>	351	375	24	6.84%
<b>New Gold</b>	11,950	12,200	250	2.09%
<b>NAP</b>	321	324	3	0.93%
<b>Afinitas</b>	105	105	0	0.00%
<b>Tlou</b>	156	156	0	0.00%
<b>Raven</b>	5	5	0	0.00%
<b>NewFunds</b>	4,777	4,777	0	0.00%
<b>FPC</b>	250	250	0	0.00%
<b>Sechaba</b>	1,947	1939	-8	-0.41%
<b>Shumba</b>	116	115	-1	-0.86%
<b>Primetime</b>	315	311	-4	-1.27%
<b>FNBB</b>	233	229	-4	-1.72%
<b>Furnmart</b>	55	54	-1	-1.82%
<b>Engen</b>	1060	1040	-20	-1.89%
<b>Letshego</b>	188	184	-4	-2.13%
<b>RDCP</b>	235	225	-10	-4.26%
<b>Minergy</b>	105	100	-5	-4.76%
<b>New Plat</b>	9,310	8,790	-520	-5.59%
<b>BIHL</b>	1,854	1,750	-104	-5.61%
<b>Turnstar</b>	329	305	-24	-7.29%
<b>Sefalana</b>	975	891	-84	-8.62%
<b>G4S</b>	399	364	-35	-8.77%
<b>Barclays</b>	610	540	-70	-11.48%
<b>Lucara</b>	1,900	1,642	-258	-13.58%
<b>AFR</b>	27	22	-5	-18.52%
<b>Coreshares</b>	4,100	3,299	-801	-19.54%
<b>Stanchart</b>	514	400	-114	-22.18%
<b>Letlole</b>	215	165	-50	-23.26%
<b>BOD</b>	22	16	-6	-27.27%
<b>Choppies</b>	242	169	-73	-30.17%
<b>Olympia</b>	20	12	-8	-40.00%
<b>BTCL</b>	184	96	-88	-47.83%

Indices	20-Sep-18	13-Sep-18	6 Day %
<b>BBI</b>	<b>183.06</b>	<b>182.94</b>	<b>0.07</b>
<b>GovI</b>	<b>182.73</b>	<b>182.67</b>	<b>0.03</b>
<b>CorpI</b>	<b>183.70</b>	<b>183.44</b>	<b>0.14</b>
<b>BBI Fixed</b>	<b>101.52</b>	<b>101.46</b>	<b>0.06</b>

### **Bond & Money Market**

Listed Bonds	Maturity	Coupon	Buy	Sell	Last	Sales (BWP)	Vol ('000)	Nom Val (Pm)	Interest Due
<b>BBB016</b>	31/Oct/19	8.00%	-	-	105.16	-	-	156	Apr 30 / Oct31
<b>BBS 004</b>	26/Nov/19	11.10%	-	-	111.35	-	-	75	May 26 / Nov 26
<b>BBS005</b>	3/Dec/23	11.20%	-	-	129.48	-	-	150	Jun 3 / Dec 3
<b>BDC 001*</b>	9/Jun/23		-	-	103.34	-	-	82.00	9 Jun/9 Dec
<b>BDCL002*</b>	16/Aug/22		-	-	-	-	-	131.50	16 Feb & 16 Aug
<b>BDC003*</b>	9/Jun/29		-	-	100.85	-	-	142.50	9 Jun/9 Dec
<b>BHC020</b>	10/Dec/20	10.10%	-	-	-	-	-	103	Jun10/ Dec 10
<b>FML025</b>	23/Oct/25	8.20%	-	-	114.85	-	-	150	Apr23/Oct23
<b>FNBB005*</b>	11/Nov/20		-	-	100.03	-	-	126	Feb11/ Mar11/ Aug11/ Nov11
<b>FNBB006*</b>	11/Nov/22		-	-	100.04	-	-	112	Feb12/Mar11/Aug11/Nov1
<b>FNBB007*</b>	1/Dec/26		-	-	-	-	-	161.84	Mar1/Jun1/Sep1/Dec1
<b>FNBB008</b>	1/Dec/26	7.48%	-	-	101.60	-	-	40	Jun1/Dec1
<b>FNBB009</b>	8/Dec/24	5.95%	-	-	-	-	-	126.35	8 Mar/8 Jun/8 Sep/8 Dec
<b>GBL001</b>	31/Dec/21	18.00%	-	-	-	-	-	50	Monthly
<b>GBL002</b>	24/Feb/20	15.00%	-	-	-	-	-	21.8	30 June & 31 Dec
<b>GBL003</b>	31/Dec/20	15.00%	-	-	-	-	-	15	30 June & 31 Dec
<b>GBL004</b>	10/Apr/21	15.00%	-	-	-	-	-	25	30 June & 31 Dec
<b>GBL005</b>	23/Mar/19	11.00%	-	-	-	-	-	5	30 June & 31 Dec
<b>BW007</b>	10/Mar/25	8.00%	4.45%	4.25%	120.60	128,080,226.70	106,200	1974	Mar 10/ Sep 10
<b>BW008</b>	8/Sep/20	7.75%	3.70%	3.60%	110.37	-	-	2147	Mar 8/Sep 8
<b>BW011</b>	10/Sep/31	7.75%	5.00%	4.90%	129.84	-	-	2103	Mar 10/Sep 10
<b>BW012</b>	13/Jun/40	6.00%	5.25%	5.15%	111.62	-	-	1528	Dec 13/Jun 13
<b>BW013</b>	7/Jun/23	4.50%	3.90%	3.73%	102.94	-	-	705	Jun 7/ Dec 7
<b>DPCF005</b>	2/Jun/19	10.60%	-	-	113.80	-	-	100	June 3 / Dec 3
<b>DPCF006</b>	2/Jun/22	10.75%	-	-	-	-	-	55	June 3 / Dec 4
<b>DPCF007</b>	2/Jun/25	10.90%	-	-	-	-	-	35	June 3 / Dec 5
<b>IFC001*</b>	20/Sep/24	-	-	-	-	-	-	260	20 Mar/20 Jun/20 Sep/20 Dec
<b>INB001*</b>	28/Dec/27	-	-	-	-	-	-	113.38**	28 Dec/28 Mar/28 Jun/28 Sep
<b>LHL06</b>	8/Nov/23	10.50%	-	-	108.72	-	-	200	8 May / 8 Nov
<b>LHL07</b>	8/Nov/25	10.50%	-	-	-	-	-	75	8 May / 8 Nov
<b>LHL08</b>	8/Nov/27	11.00%	-	-	110.48	-	-	25	8 May / 8 Nov
<b>PTP021*</b>	10/Jun/21		-	-	100.96	-	-	56	Jun10/ Dec 10
<b>PTP024</b>	10/Jun/24	8.50%	-	-	103.61	-	-	49	Jun 10/Dec 10
<b>PTP026</b>	29/Nov/26	9.00%	-	-	-	-	-	70	May29/Nov29
<b>SBBL063</b>	15/Oct/19		-	-	103.22	-	-	98	Apr15/Oct15
<b>SBBL064*</b>	18/Jun/20		-	-	99.98	-	-	128	Mar18/Jun18/Sep18/Dec18
<b>SBBL065*</b>	18/Jun/20		-	-	103.59	-	-	153	Jun18/Dec18
<b>SBBL066*</b>	15/Jun/27		-	-	100.02	-	-	140	15 Sep, 15 Dec, 15 Mar & 15 Jun
<b>SBBL067</b>	15/Jun/21	7.80%	-	-	102.23	-	-	60	15 Dec & 15 Jun
<b>SCBB 003</b>	20/Dec/20	10.50%	-	-	114.32	-	-	50	June20 / Dec 20
<b>SCBB 006*</b>	12/May/21		-	-	99.99	-	-	70	May12/Aug12/Nov12/Feb 12
<b>SCBB 007*</b>	27/Jun/22		-	-	0.00	-	-	50	Jun27/Sep27/Dec27/Mar27
<b>SCBB 008</b>	27/Jun/22	8.20%	-	-	128.23	-	-	127	Dec 27/Jun 27
<b>WUC002</b>	26/Jun/26	10.60%	-	-	133.17	-	-	205	Dec 27/Jun 26
<b>Total</b>						<b>128,080,226.70</b>	<b>106,200</b>	<b>12,136</b>	

\* Variable Coupon Rate

\*\* USD

This research report is not an offer to sell or the solicitation of an offer to buy or subscribe for any securities. The securities referred to in this report may not be eligible for sale in some jurisdictions. The information contained in this report has been compiled by Stockbrokers Botswana Limited ("SBB") from sources it believes to be reliable, but no representation or warranty is made or guarantee given by SBB or any other person as to its accuracy or completeness. All opinions and estimates expressed in this report are (unless otherwise indicated) entirely those of SBB as of the date of this report only and are subject to change without notice. Neither SBB, nor any other person, accepts any liability whatsoever for any loss howsoever arising from any use of this report or its contents or otherwise arising in connection therewith. Each recipient of this report shall be solely responsible for making its own independent investigation of the business, financial condition and prospects of companies referred to in this report. SBB and its respective affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this report may, from time to time, (1) have positions in, and buy or sell, the securities of companies referred to in this report (or in related investments); (2) have a consulting, investment banking or broking relationship with a company referred to in this report; and (3) to the extent permitted under applicable law, have acted upon or used information contained or referred to in this report including effecting transactions for their own account in an investment (or related investment) in respect of any company referred to in this report, prior to or immediately following its publication. This report may not have been distributed to all recipients at the same time.